

| Category      | Quarter 1 Performance |         |       |         |        |         |         |         |         |         | Quarter 2 Performance |         |       |         |        |              |         |         |         |         | Quarter 3 Performance |         |       |         |        |         |         |         |         |         | Quarter 4 Performance |         |       |         |        |         |         |         |         |         | Grand Total |              |       |         |       |         |                       |        |      |        |     |       |
|---------------|-----------------------|---------|-------|---------|--------|---------|---------|---------|---------|---------|-----------------------|---------|-------|---------|--------|--------------|---------|---------|---------|---------|-----------------------|---------|-------|---------|--------|---------|---------|---------|---------|---------|-----------------------|---------|-------|---------|--------|---------|---------|---------|---------|---------|-------------|--------------|-------|---------|-------|---------|-----------------------|--------|------|--------|-----|-------|
|               | Sales                 |         |       |         |        | Profit  |         |         |         |         | Growth                |         |       |         |        | Market Share |         |         |         |         | Customer Satisfaction |         |       |         |        | Sales   |         |         |         |         | Profit                |         |       |         |        | Growth  |         |         |         |         |             | Market Share |       |         |       |         | Customer Satisfaction |        |      |        |     |       |
|               | Units                 | Revenue | Units | Revenue | Profit | Units   | Revenue | Units   | Revenue | Profit  | Units                 | Revenue | Units | Revenue | Profit | Units        | Revenue | Units   | Revenue | Profit  | Units                 | Revenue | Units | Revenue | Profit | Units   | Revenue | Units   | Revenue | Profit  | Units                 | Revenue | Units | Revenue | Profit | Units   | Revenue | Units   | Revenue | Profit  |             |              |       |         |       |         |                       |        |      |        |     |       |
| Electronics   | 1200                  | 120000  | 1300  | 130000  | 1400   | 140000  | 1500    | 150000  | 1600    | 160000  | 1250                  | 125000  | 1350  | 135000  | 1450   | 145000       | 1550    | 155000  | 1650    | 165000  | 1700                  | 170000  | 1750  | 175000  | 1800   | 180000  | 1850    | 185000  | 1900    | 190000  | 1950                  | 195000  | 2000  | 200000  | 2050   | 205000  | 2100    | 210000  | 2150    | 215000  | 2200        | 220000       |       |         |       |         |                       |        |      |        |     |       |
|               | 800                   | 80000   | 850   | 85000   | 900    | 90000   | 950     | 95000   | 1000    | 100000  | 820                   | 82000   | 870   | 87000   | 920    | 92000        | 970     | 97000   | 1020    | 102000  | 1070                  | 107000  | 1120  | 112000  | 1170   | 117000  | 1220    | 122000  | 1270    | 127000  | 1320                  | 132000  | 1370  | 137000  | 1420   | 142000  | 1470    | 147000  | 1520    | 152000  | 1570        | 157000       | 1620  | 162000  |       |         |                       |        |      |        |     |       |
|               | 500                   | 50000   | 550   | 55000   | 600    | 60000   | 650     | 65000   | 700     | 70000   | 520                   | 52000   | 570   | 57000   | 620    | 62000        | 670     | 67000   | 720     | 72000   | 770                   | 77000   | 820   | 82000   | 870    | 87000   | 920     | 92000   | 970     | 97000   | 1020                  | 102000  | 1070  | 107000  | 1120   | 112000  | 1170    | 117000  | 1220    | 122000  | 1270        | 127000       | 1320  | 132000  |       |         |                       |        |      |        |     |       |
|               | 300                   | 30000   | 320   | 32000   | 340    | 34000   | 360     | 36000   | 380     | 38000   | 310                   | 31000   | 330   | 33000   | 350    | 35000        | 370     | 37000   | 390     | 39000   | 410                   | 41000   | 430   | 43000   | 450    | 45000   | 470     | 47000   | 490     | 49000   | 510                   | 51000   | 530   | 53000   | 550    | 55000   | 570     | 57000   | 590     | 59000   | 610         | 61000        | 630   | 63000   | 650   | 65000   |                       |        |      |        |     |       |
|               | 200                   | 20000   | 210   | 21000   | 220    | 22000   | 230     | 23000   | 240     | 24000   | 205                   | 20500   | 215   | 21500   | 225    | 22500        | 235     | 23500   | 245     | 24500   | 255                   | 25500   | 265   | 26500   | 275    | 27500   | 285     | 28500   | 295     | 29500   | 305                   | 30500   | 315   | 31500   | 325    | 32500   | 335     | 33500   | 345     | 34500   | 355         | 35500        | 365   | 36500   | 375   | 37500   |                       |        |      |        |     |       |
| Software      | 900                   | 90000   | 950   | 95000   | 1000   | 100000  | 1050    | 105000  | 1100    | 110000  | 920                   | 92000   | 970   | 97000   | 1020   | 102000       | 1070    | 107000  | 1120    | 112000  | 1170                  | 117000  | 1220  | 122000  | 1270   | 127000  | 1320    | 132000  | 1370    | 137000  | 1420                  | 142000  | 1470  | 147000  | 1520   | 152000  | 1570    | 157000  | 1620    | 162000  | 1670        | 167000       | 1720  | 172000  | 1770  | 177000  | 1820                  | 182000 |      |        |     |       |
|               | 600                   | 60000   | 650   | 65000   | 700    | 70000   | 750     | 75000   | 800     | 80000   | 620                   | 62000   | 670   | 67000   | 720    | 72000        | 770     | 77000   | 820     | 82000   | 870                   | 87000   | 920   | 92000   | 970    | 97000   | 1020    | 102000  | 1070    | 107000  | 1120                  | 112000  | 1170  | 117000  | 1220   | 122000  | 1270    | 127000  | 1320    | 132000  | 1370        | 137000       | 1420  | 142000  | 1470  | 147000  | 1520                  | 152000 | 1570 | 157000 |     |       |
|               | 300                   | 30000   | 320   | 32000   | 340    | 34000   | 360     | 36000   | 380     | 38000   | 310                   | 31000   | 330   | 33000   | 350    | 35000        | 370     | 37000   | 390     | 39000   | 410                   | 41000   | 430   | 43000   | 450    | 45000   | 470     | 47000   | 490     | 49000   | 510                   | 51000   | 530   | 53000   | 550    | 55000   | 570     | 57000   | 590     | 59000   | 610         | 61000        | 630   | 63000   | 650   | 65000   | 670                   | 67000  | 690  | 69000  |     |       |
|               | 150                   | 15000   | 160   | 16000   | 170    | 17000   | 180     | 18000   | 190     | 19000   | 155                   | 15500   | 165   | 16500   | 175    | 17500        | 185     | 18500   | 195     | 19500   | 205                   | 20500   | 215   | 21500   | 225    | 22500   | 235     | 23500   | 245     | 24500   | 255                   | 25500   | 265   | 26500   | 275    | 27500   | 285     | 28500   | 295     | 29500   | 305         | 30500        | 315   | 31500   | 325   | 32500   | 335                   | 33500  | 345  | 34500  |     |       |
|               | 100                   | 10000   | 105   | 10500   | 110    | 11000   | 115     | 11500   | 120     | 12000   | 102                   | 10200   | 107   | 10700   | 112    | 11200        | 117     | 11700   | 122     | 12200   | 127                   | 12700   | 132   | 13200   | 137    | 13700   | 142     | 14200   | 147     | 14700   | 152                   | 15200   | 157   | 15700   | 162    | 16200   | 167     | 16700   | 172     | 17200   | 177         | 17700        | 182   | 18200   | 187   | 18700   | 192                   | 19200  |      |        |     |       |
| Services      | 700                   | 70000   | 750   | 75000   | 800    | 80000   | 850     | 85000   | 900     | 90000   | 720                   | 72000   | 770   | 77000   | 820    | 82000        | 870     | 87000   | 920     | 92000   | 970                   | 97000   | 1020  | 102000  | 1070   | 107000  | 1120    | 112000  | 1170    | 117000  | 1220                  | 122000  | 1270  | 127000  | 1320   | 132000  | 1370    | 137000  | 1420    | 142000  | 1470        | 147000       | 1520  | 152000  | 1570  | 157000  | 1620                  | 162000 |      |        |     |       |
|               | 450                   | 45000   | 480   | 48000   | 510    | 51000   | 540     | 54000   | 570     | 57000   | 460                   | 46000   | 490   | 49000   | 520    | 52000        | 550     | 55000   | 580     | 58000   | 610                   | 61000   | 640   | 64000   | 670    | 67000   | 700     | 70000   | 730     | 73000   | 760                   | 76000   | 790   | 79000   | 820    | 82000   | 850     | 85000   | 880     | 88000   | 910         | 91000        | 940   | 94000   | 970   | 97000   | 1000                  | 100000 | 1030 | 103000 |     |       |
|               | 200                   | 20000   | 210   | 21000   | 220    | 22000   | 230     | 23000   | 240     | 24000   | 205                   | 20500   | 215   | 21500   | 225    | 22500        | 235     | 23500   | 245     | 24500   | 255                   | 25500   | 265   | 26500   | 275    | 27500   | 285     | 28500   | 295     | 29500   | 305                   | 30500   | 315   | 31500   | 325    | 32500   | 335     | 33500   | 345     | 34500   | 355         | 35500        | 365   | 36500   | 375   | 37500   | 385                   | 38500  | 395  | 39500  | 405 | 40500 |
|               | 100                   | 10000   | 105   | 10500   | 110    | 11000   | 115     | 11500   | 120     | 12000   | 102                   | 10200   | 107   | 10700   | 112    | 11200        | 117     | 11700   | 122     | 12200   | 127                   | 12700   | 132   | 13200   | 137    | 13700   | 142     | 14200   | 147     | 14700   | 152                   | 15200   | 157   | 15700   | 162    | 16200   | 167     | 16700   | 172     | 17200   | 177         | 17700        | 182   | 18200   | 187   | 18700   | 192                   | 19200  | 197  | 19700  | 202 | 20200 |
|               | 50                    | 5000    | 55    | 5500    | 60     | 6000    | 65      | 6500    | 70      | 7000    | 52                    | 5200    | 57    | 5700    | 62     | 6200         | 67      | 6700    | 72      | 7200    | 77                    | 7700    | 82    | 8200    | 87     | 8700    | 92      | 9200    | 97      | 9700    | 102                   | 10200   | 107   | 10700   | 112    | 11200   | 117     | 11700   | 122     | 12200   | 127         | 12700        | 132   | 13200   | 137   | 13700   | 142                   | 14200  | 147  | 14700  |     |       |
| Hardware      | 600                   | 60000   | 650   | 65000   | 700    | 70000   | 750     | 75000   | 800     | 80000   | 620                   | 62000   | 670   | 67000   | 720    | 72000        | 770     | 77000   | 820     | 82000   | 870                   | 87000   | 920   | 92000   | 970    | 97000   | 1020    | 102000  | 1070    | 107000  | 1120                  | 112000  | 1170  | 117000  | 1220   | 122000  | 1270    | 127000  | 1320    | 132000  | 1370        | 137000       | 1420  | 142000  | 1470  | 147000  | 1520                  | 152000 |      |        |     |       |
|               | 400                   | 40000   | 420   | 42000   | 440    | 44000   | 460     | 46000   | 480     | 48000   | 410                   | 41000   | 430   | 43000   | 450    | 45000        | 470     | 47000   | 490     | 49000   | 510                   | 51000   | 530   | 53000   | 550    | 55000   | 570     | 57000   | 590     | 59000   | 610                   | 61000   | 630   | 63000   | 650    | 65000   | 670     | 67000   | 690     | 69000   | 710         | 71000        | 730   | 73000   | 750   | 75000   | 770                   | 77000  |      |        |     |       |
|               | 200                   | 20000   | 210   | 21000   | 220    | 22000   | 230     | 23000   | 240     | 24000   | 205                   | 20500   | 215   | 21500   | 225    | 22500        | 235     | 23500   | 245     | 24500   | 255                   | 25500   | 265   | 26500   | 275    | 27500   | 285     | 28500   | 295     | 29500   | 305                   | 30500   | 315   | 31500   | 325    | 32500   | 335     | 33500   | 345     | 34500   | 355         | 35500        | 365   | 36500   | 375   | 37500   | 385                   | 38500  | 395  | 39500  | 405 | 40500 |
|               | 100                   | 10000   | 105   | 10500   | 110    | 11000   | 115     | 11500   | 120     | 12000   | 102                   | 10200   | 107   | 10700   | 112    | 11200        | 117     | 11700   | 122     | 12200   | 127                   | 12700   | 132   | 13200   | 137    | 13700   | 142     | 14200   | 147     | 14700   | 152                   | 15200   | 157   | 15700   | 162    | 16200   | 167     | 16700   | 172     | 17200   | 177         | 17700        | 182   | 18200   | 187   | 18700   | 192                   | 19200  | 197  | 19700  | 202 | 20200 |
|               | 50                    | 5000    | 55    | 5500    | 60     | 6000    | 65      | 6500    | 70      | 7000    | 52                    | 5200    | 57    | 5700    | 62     | 6200         | 67      | 6700    | 72      | 7200    | 77                    | 7700    | 82    | 8200    | 87     | 8700    | 92      | 9200    | 97      | 9700    | 102                   | 10200   | 107   | 10700   | 112    | 11200   | 117     | 11700   | 122     | 12200   | 127         | 12700        | 132   | 13200   | 137   | 13700   | 142                   | 14200  | 147  | 14700  |     |       |
| Accessories   | 300                   | 30000   | 320   | 32000   | 340    | 34000   | 360     | 36000   | 380     | 38000   | 310                   | 31000   | 330   | 33000   | 350    | 35000        | 370     | 37000   | 390     | 39000   | 410                   | 41000   | 430   | 43000   | 450    | 45000   | 470     | 47000   | 490     | 49000   | 510                   | 51000   | 530   | 53000   | 550    | 55000   | 570     | 57000   | 590     | 59000   | 610         | 61000        | 630   | 63000   | 650   | 65000   | 670                   | 67000  |      |        |     |       |
|               | 200                   | 20000   | 210   | 21000   | 220    | 22000   | 230     | 23000   | 240     | 24000   | 205                   | 20500   | 215   | 21500   | 225    | 22500        | 235     | 23500   | 245     | 24500   | 255                   | 25500   | 265   | 26500   | 275    | 27500   | 285     | 28500   | 295     | 29500   | 305                   | 30500   | 315   | 31500   | 325    | 32500   | 335     | 33500   | 345     | 34500   | 355         | 35500        | 365   | 36500   | 375   | 37500   | 385                   | 38500  | 395  | 39500  | 405 | 40500 |
|               | 100                   | 10000   | 105   | 10500   | 110    | 11000   | 115     | 11500   | 120     | 12000   | 102                   | 10200   | 107   | 10700   | 112    | 11200        | 117     | 11700   | 122     | 12200   | 127                   | 12700   | 132   | 13200   | 137    | 13700   | 142     | 14200   | 147     | 14700   | 152                   | 15200   | 157   | 15700   | 162    | 16200   | 167     | 16700   | 172     | 17200   | 177         | 17700        | 182   | 18200   | 187   | 18700   | 192                   | 19200  | 197  | 19700  | 202 | 20200 |
|               | 50                    | 5000    | 55    | 5500    | 60     | 6000    | 65      | 6500    | 70      | 7000    | 52                    | 5200    | 57    | 5700    | 62     | 6200         | 67      | 6700    | 72      | 7200    | 77                    | 7700    | 82    | 8200    | 87     | 8700    | 92      | 9200    | 97      | 9700    | 102                   | 10200   | 107   | 10700   | 112    | 11200   | 117     | 11700   | 122     | 12200   | 127         | 12700        | 132   | 13200   | 137   | 13700   | 142                   | 14200  | 147  | 14700  |     |       |
|               | 20                    | 2000    | 22    | 2200    | 24     | 2400    | 26      | 2600    | 28      | 2800    | 21                    | 2100    | 23    | 2300    | 25     | 2500         | 27      | 2700    | 29      | 2900    | 31                    | 3100    | 33    | 3300    | 35     | 3500    | 37      | 3700    | 39      | 3900    | 41                    | 4100    | 43    | 4300    | 45     | 4500    | 47      | 4700    | 49      | 4900    | 51          | 5100         | 53    | 5300    | 55    | 5500    | 57                    | 5700   |      |        |     |       |
| TOTAL Q1 2024 | 10000                 | 1000000 | 10800 | 1080000 | 11600  | 1160000 | 12400   | 1240000 | 13200   | 1320000 | 10500                 | 1050000 | 11300 | 1130000 | 12100  | 1210000      | 12900   | 1290000 | 13700   | 1370000 | 14500                 | 1450000 | 15300 | 1530000 | 16100  | 1610000 | 16900   | 1690000 | 17700   | 1770000 | 18500                 | 1850000 | 19300 | 1930000 | 20100  | 2010000 | 20900   | 2090000 | 21700   | 2170000 | 22500       | 2250000      | 23300 | 2330000 | 24100 | 2410000 |                       |        |      |        |     |       |
|               | 6000                  | 600000  | 6480  | 648000  | 6960   | 696000  | 7440    | 744000  | 7920    | 792000  | 6300                  | 630000  | 6780  | 678000  | 7260   | 726000       | 7740    | 774000  | 8220    | 822000  | 8700                  | 870000  | 9180  | 918000  | 9660   |         |         |         |         |         |                       |         |       |         |        |         |         |         |         |         |             |              |       |         |       |         |                       |        |      |        |     |       |

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